4-DAY COURSE TOPICS

Interview and Interrogation Preparation
• The style, appearance, and approach of the successful interviewer and interrogator will be covered, as well as the room settings conducive to these activities.

Behavior Symptoms
• Learn how to analyze and categorize verbal answers from suspects as more indicative of a truthful person or a deceptive person.
• Learn how to use nonverbal behavior displayed by the suspect to determine whether they are telling the truth or withholding relevant information.
• Learn how to read nonverbal behavior during the interrogation to identify the suspect’s frame of mind and to recognize when the suspect is ready to confess.
• Learn the six nonverbal behavior symptoms every investigator should know.
• Learn the psychology of what suspects tell you and what they really mean.

REID BEHAVIOR ANALYSIS INTERVIEW™ (B.A.I.)
• Find out why standard investigative questions of “who,” “what,” “when,” “where” and “how” are often not adequate enough to identify the guilty suspect with a high degree of accuracy.
• Learn more than 20 behavior-provoking questions that should be asked of all suspects to assist the investigator in identifying the guilty suspect and eliminating the innocent from suspicion.
• Discover how the guilty suspect’s answers to behavior-provoking questions will give you the information needed to elicit the truth during the interrogation.

REID NINE STEPS OF INTERROGATION®
• A systematic, common-sense approach to a successful interrogation developed by John E. Reid and Associates through extensive research and practical experience over the past 71 years.

Stages of Interrogation
Most unsuccessful interrogations are a result of the interrogator’s inability to move the guilty suspect from one stage of the interrogation to the other. We have defined three distinct stages of the interrogation that may give an interrogator problems: Defiant Stage, Neutral Stage, and Acceptance Stage.

• Defiant Stage
Some guilty suspects feel that if they continue to deny, sooner or later the interrogator will give up. The suspect at this point is verbally denying and nonverbally very defensive. Unless the interrogator can move the suspect out of this defiant stage, a confession will not be obtained. This section of the course will address seven proven tactics to move the suspect out of the defiant stage.

• Neutral Stage
Guilty suspects in this phase of an interrogation feel that if they tune out the interrogator, he or she sooner or later will give up interrogating them. Suspects in this phase of an interrogation are really not fighting the interrogator with strong denials, but are merely tuning out the interrogator. This section of the course will discuss four proven techniques used by the Reid staff to move the suspect into listening to the interrogator’s themes.

• Acceptance Stage
Sometimes an interrogator has the suspect very close to confessing but can’t move them over the edge to elicit the truth. In this section, the Reid instructors introduce three specific techniques which will dramatically increase admission of guilt.

Profiling Suspects for Interrogation
People who commit crimes do so to fulfill certain needs – once the interrogator knows what needs were fulfilled, he or she can then project the primary themes which will trigger the confession.

We Don’t Just Make Promises, We Guarantee Them.
Our guarantee is the strongest in the field. We guarantee to increase your ability to eliminate the innocent, identify the guilty and elicit the truth during the interrogation. Put into practice our techniques and if you don’t agree, we will refund your tuition in full, no questions asked.
Continuing Professional Education units - CPEs

John E. Reid and Associates, Inc. awards 24 Continuing Professional Education units (CPEs) for each attendee for attending the 4-day program. State and local law enforcement personnel who attend may receive a number of training hours to meet POST requirements.

Developing an Interrogation Strategy

Best Practices

Interrogation Profile Strategy Form

Make Decisions Based on More Than a Hunch

Most good interrogators can’t tell you why they are able to identify the guilty or obtain confessions, because they are relying on a “sixth sense” or “gut feeling.” Let us convert

Registration Form

Please register me for the following Reid Course(s)

GENERAL INFORMATION

Name

Address

City

State

Zip

Fax This Form: 312-583-0701 or Scan and Email to: info@reid.com

Phone (       )  Card Type

Card # __________________________ Card Expiration ___________________________

Current Program Information

Course Hours

Sessions will begin promptly at 8:00 a.m. and end at 5:00 p.m.

On the first day of the program, final registration will be held from 7:30-8:00 a.m.

Hotel Accommodations

As a convenience to participants, a limited block of rooms is typically held and made available at a reduced rate by the hotel providing the seminar site. Room reservations should be made at least four weeks in advance of the seminar. Call the hotel and inform the reservations clerk that you are attending the John E. Reid Program. It is necessary to qualify for the special rate. If you work for a government agency, you may also qualify for a special rate. Be sure to inquire with the hotel. If you are unable to obtain accommodations at the program hotel, please contact the hotel or rental of choice.

The Training Manual

You will receive an extensive training manual that contains information on the topics taught at the seminar, as well as detailed material including:

- Developing an Interrogation Strategy
- Interrogation-Profilic Strategy Forms
- Special Precautions for Interviewing Juveniles and Persons with Significant Mental or Psychosocial Impairments
- The Best Practices of Interroting and Interviewing a Position Paper

Course Fees

Course fees do not include hotel accommodations. Checks should be made payable to John E. Reid and Associates, Inc. Confirmation will be emailed following receipt of your enrollment form. Cancellations will be honored, and registrations may be transferred from one course to another when necessary.

REID® Discount Programs

Visit www.reid.com for complete details regarding Multiple Person Discounts, Reid Preferred Group of Associations (RPGA) Discounts as well as waivers developed for federal employees through our GSA Contract.

2018 Individual & Group Rates

4-Day Program

1 person ..................................$795

2 to 4 people ..............................$695 each

5 or more people .......................$545 each

GSA rate* ..................$550 each

*GSA rates only apply to federal government agencies

Registration Form

[Please register me for the following Reid Course(s)]

Date

Item

Name

Address

City

State

Zip

Phone (       )  Fax (       )

Check Enclosed

MasterCard

Amex

P.O.#

Card Number

Expiration

Signature (if charging)

Recipient: John E. Reid, Reid Training Center

Fax This Form: 312-583-0701 or Scan and Email to: info@reid.com

Call for More Info: 312-583-0700 or 800-255-0747

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