

PROGRAMS and PRODUCTS

THE REID TECHNIQUE®

Protecting The Innocent & Identifying The Guilty



*Teaching for
over 70 years*

2020 TRAINING SCHEDULE & PRODUCT CATALOG

209 West Jackson Boulevard, Suite 400
Chicago, IL 60606
800-255-5747 or 312-583-0700



Scan the QR Code
to visit www.reid.com



THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING

Exonerating the Innocent

Over the years John E. Reid and Associates has assisted defendants on several false confession cases as expert witnesses on proper interview and interrogation techniques, in several cases helping them to get out of jail. (visit reid.com for details)

Reid as the Gold Standard

In the Netflix series, Making a Murder Part 2, (2018) John E. Reid and Associates is referenced as the benchmark for proper interrogation practices and procedures. (visit reid.com for details)

International Recognition

Our firm has been awarded contracts for training from NATO; the Bavarian and Berlin Law Enforcement communities in Germany; and have conducted training programs in Bosnia-Herzegovina; the Czech Republic; United Arab Emirates; Singapore; Japan; Mexico; Canada; Belgium; South Korea; Oman; Saudi Arabia; Djibouti; Sudan; Tanzania; Barbados; Hong Kong; Malaysia; Brazil; Italy; England; Norway; India; Philippines; and Chile. Our training manual has been translated into Spanish, Portuguese, Chinese, Arabic and German.

International Research Validates the Core Elements of THE REID TECHNIQUE®

Over the years numerous international research studies have been conducted on THE REID TECHNIQUE® - research from Japan, Korea, Spain, Canada and the US. All of the studies establish the validity of various core elements of THE REID TECHNIQUE®, including research from the High Value Detainee Group which was established by President Obama in 2009.

Dates	City/State	Location	Phone
FEBRUARY			
3-6	Oakbrook Terrace IL	Holiday Inn Chicago - Oakbrook Terrace	(630) 833-3600
4-7	Lincoln NE	Country Inn & Suites	(402) 476-5353
11-14	San Diego CA	Best Western PLUS Hacienda Hotel - Old Town	(619) 298-4707
11-14	Greenwood Village CO	Doubletree - Denver Tech Center	(303) 779-6161
11-14	New York NY	NYC Seminar And Conference Center	(646) 336-4455
18-21	Miami FL	Hyatt Regency Miami	(305) 358-1234
18-21	Nashville TN	Radisson Hotel	(615) 889-9090
18-21	Columbus OH	Sheraton at Capitol Square	(614) 365-4500
18-21	Kansas City MO	Sheraton Suites Country Club Plaza, KC MO	(816) 931-4400
25-28	Charlotte NC	Charlotte Mecklenburg Police Academy	(704) 432-1635
MARCH			
3-6	Houston TX	Hilton Houston Galleria Area	(713) 977-7911
10-12	Medford, OR	Hilton Garden Inn	(541) 200-6900
10-13	Cleveland OH	Hilton Garden Inn Cleveland Airport	(216) 898-1898
10-13	Phoenix AZ	Phoenix Convention Center	(602) 534-5613
17-20	Anchorage AK	Anchorage PD - Training Center	(907) 343-6400
17-20	Mobile AL	Hampton Inn & Suites - Mobile	(251) 436-8787
24-27	Little Rock AR	Holiday Inn Presidential - AR	(501) 375-2100
24-27	Los Angeles CA	The LA Hotel Downtown	(213) 617-1133
24-27	Ellicott City MD	Turf Valley Conference Center	(410) 465-1500
31-3	Philadelphia PA	Courtyard Marriott Philadelphia South	(215) 644-9200
APRIL			
6-9	Santa Fe NM	Courtyard by Marriott Santa Fe - NM	(505) 473-2800
6-9	Southgate MI	Holiday Inn - Southgate	(734) 283-4400
14-17	New Orleans LA	Doubletree New Orleans	(504) 581-1300
14-17	Indianapolis IN	Hilton Garden Inn - IN Greenwood	(317) 888-4814
14-17	Saint Louis MO	Hilton St. Louis Downtown	(314) 554-7092
28-1	Cincinnati OH	Courtyard Midtown Rookwood	(513) 672-7100
28-1	Atlanta GA	Doubletree Atlanta Downtown	(404) 688-8600
MAY			
4-7	Las Vegas, NV	Harrah's - Nevada	(702) 369-5000
5-8	Pittsburgh PA	Marriott City Center Pittsburgh	(888) 456-6600
18-21	Wichita KS	Best Western Wichita North	(316) 832-9387
JUNE			
2-5	Colorado Springs CO	Embassy Suites Colorado Springs	(719) 599-9100
2-5	El Paso TX	Embassy Suites, El Paso	(915) 779-6222
9-12	Winston Salem, NC	Marriott Winston-Salem	(336) 725-3500
15-18	Honolulu HI	Hilton Hawaiian Village	(808) 949-4321
16-19	Austin TX	Embassy Suites Central Austin	(512) 454-8004
16-19	Nashville TN	Radisson Hotel	(615) 889-9090
23-26	Washington DC	National Law Enforcement Museum	(202) 737-3400
SPECIAL NOTE: A 3-Day Reid Interview and Interrogation course will be offered:			
Nov 23-25	Orlando FL	3-day Buena Vista Palace	(866) 397-6516

AND ADVANCED INTERROGATION™ 4-Day Courses

2020 Fees

4-Day Program

1 person \$795
 *GSA = \$550
 2 to 4 people \$695 ea.
 5 or more \$545 ea.

3-Day Program

1 person \$625
 *GSA = \$410
 2 to 4 people \$555 ea.
 5 or more \$445 ea.

* GSA Rates only apply to federal government agencies

Discount Programs:

Visit www.reid.com for complete details regarding Multiple Person Discounts, Reid Preferred Group of Association (RPGA) Discounts as well as GSA contract info.

Courts Support the Core Values of THE REID TECHNIQUE®

The core values of THE REID TECHNIQUE® include:

- Always treat the subject with dignity and respect
- Always conduct interviews and interrogations in accordance with the guidelines established by the courts
- Do not make any promises of leniency or threats of harm or inevitable consequences
- Do not conduct interrogations for an excessively lengthy period of time
- Do not deny the subject any of their rights
- Do not deny the subject the opportunity to satisfy their physical needs
- Exercise special cautions when questioning juveniles or individuals with mental or psychological impairments

Dates	City/State	Location	Phone
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JULY

7-10	Tucson AZ	Westin LaPaloma	(520) 742-6000
14-17	Houston TX	The Houstonian Hotel Club & Spa	(713) 685-6810
14-17	Ellicott City MD	Turf Valley Conference Center	(410) 465-1500
21-24	Tallahassee FL	Homewood Suites - Tallahassee	(850) 402-9400
27-30	Orlando/LBV FL	Buena Vista Palace	(407) 827-2727
28-31	Indianapolis IN	Hilton Garden Inn - IN Greenwood	(314) 888-8414

AUGUST

4-7	Portland OR	Residence Inn by Marriott Portland	(503) 552-9500
4-7	Louisville KY	The Brown Hotel - KY	(502) 209-7346
11-14	Kansas City MO	Courtyard by Marriott at Briarcliff	(800) 841-3300
18-21	Dallas TX	Cooper Hotel & Conference Center-Guest Lodge	(972) 386-0306
18-21	Saint Louis MO	Hilton St. Louis Downtown	(314) 554-7092
18-21	Phoenix AZ	AZ POST Facility	(602) 721-3459
25-28	New Orleans LA	Doubletree New Orleans	(504) 581-1300
25-28	Fargo ND	Holiday Inn of Fargo	(701) 282-2700
25-28	Boston MA	Wyndham - Beacon Hill	(617) 742-7630
31-3	Greenwood Village CO	Doubletree - Denver Tech Center	(303) 779-6161

SEPTEMBER

8-11	Philadelphia PA	Courtyard Marriott Philadelphia South	(215) 644-9200
15-18	Atlanta GA	Doubletree Atlanta Downtown	(404) 688-8600
22-25	Egg Harbor Twp NJ	Atlantic County Police Training Center	(609) 407-6781
28-1	Las Vegas NV	Harrah's - Nevada	(702) 369-5000
29-2	San Diego CA	Best Western PLUS Hacienda Hotel - Old Town	(619) 298-4707
29-2	Nashville TN	Radisson Hotel	(615) 889-9090

OCTOBER

6-9	Baltimore MD	Holiday Inn-Inner Harbor	(410) 685-3500
6-9	Albuquerque NM	Marriott Albuquerque	(505) 881-6800
13-16	Anaheim CA	Business Expo Center - CA	(714) 978-9000
13-16	New York NY	The Bailey Conference Center, Radisson Hotel	(212) 269-6400

NOVEMBER

3-6	Southgate MI	Holiday Inn - Southgate	(734) 283-4400
3-6	San Francisco CA	Hyatt Centric Fisherman's Wharf - SF	(415) 563-1234
9-12	Oakbrook Terrace IL	Holiday Inn Chicago - Oakbrook Terrace	(630) 833-3600
10-13	Seattle WA	Crowne Plaza Hotel - Seattle	(206) 464-1980
17-20	Boston MA	Wyndham - Beacon Hill	(617) 742-7630
17-20	Washington DC	National Law Enforcement Museum	(202) 737-3400

DECEMBER

1-4	Cincinnati OH	Courtyard Midtown Rookwood	(513) 672-7100
1-4	San Antonio TX	Courtyard SeaWorld - TX Westover Hills	(210) 509-3700

REID™ On-Site Training Programs 2020

In addition to hosting **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®** training program, you can host any of the following training programs at your location.

• **THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION™: A 3-day training program specifically designed for non-law enforcement personnel**

In order to meet the needs of those organizations and individuals who conduct investigative interviews but may not engage in accusatory interrogation, John E. Reid and Associates has developed a specialized three day training program entitled, **THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION™ (IIPP)**. This new training program consists of two phases.

- Phase One focuses on how to most efficiently and effectively conduct a non-accusatory investigative interview, and how to assess the credibility of the information that was developed during the interview.
- Phase Two of the process involves the use of REID SEVEN STEPS OF POSITIVE PERSUASION™ to motivate the subject to want to tell the truth regarding information they perceive as being incriminating.

This training program presents the most effective and reliable technique to resolve all types of investigations, including:

- Falsification of documents
- Regulatory violations
- Harassment
- Fraud
- Any violation of rules or regulations or any act of misconduct that needs resolution

PERFECT for the experienced or inexperienced interviewer, including:

- Regulatory Investigators
- Auditors
- CPAs
- Fraud Investigators
- Human Resource Professionals
- Anyone involved in fact-finding investigations

Visit www.reid.com for a complete list of our schedule of IIPP programs.

• **THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION FOR CHILD ABUSE INVESTIGATIONS™: 3 Days**

This is a specialized three day program designed for anyone who investigates child abuse and interviews alleged offenders including:

- Social Service
- Child Protection Worker
- Police Officer
- Child Advocate
- Prosecuting Attorney
- Medical Personnel
- Counselor

The curriculum is designed to be beneficial for new and even the most experienced investigator. The techniques will serve to improve your success in resolving child abuse investigations.

Program topics include: Understanding the mind of an offender; BEHAVIOR SYMPTOM ANALYSIS™; The Reid Investigative Interview and the REID SEVEN STEPS OF POSITIVE PERSUASION™. Participants will see videos of alleged offenders as well as convicted offenders.

A fourth day can be added to this program:

• **Physical and Neglect Child Abuse Injury Reconstruction Techniques**

Additional REID™ Training Programs:

• **Reid Military Instructional Program: 4 or 5 days**

The Reid military program for special operations, intelligence, counterintelligence, and HUMINT collection integrates the Reid “Behavior Analysis Interview” and “Nine Steps” with Army Field Manual 2-22.3 (“the Manual”) in the arts of *detecting deception, tactical questioning, screening, debriefing, source contact operations, elicitation, liaison, and interrogation* to fit the MOS of each specific audience.

The Reid Military Instructional Program differs from its counterpart law enforcement programs by:

- Focusing themes and behavior assessment for maximum effectiveness within target geographic areas of responsibility (AORs);
- Adapting instructional models to the risks/variables inherent within uncontrolled environments;
- Incorporating recognition and resistance against hostile interrogation/elicitation tactics;
- Including proactive intelligence collection in addition to after-action investigation; and
- Offering practical exercises that replicate actual circumstances faced down range.

REID™ On-Site Training Programs 2020

• **HIRING THE BEST™ Program: 1 Day**

An innovative training program designed to improve your applicant interviewing skills by teaching you proven methods to identify deception, encourage candidness and uncover more information.

• **Forensic Interviewing for Attorneys: 1 Day**

Forensic Interviewing for Attorneys is a one-day CLE program which teaches field tested principles of: a) detection of deception through behavior symptom analysis; and b) non-coercive elicitation of information for use during suspect or witness interviews, depositions, jury selection and trial testimony. These principles are not taught within conventional law school curricula or CLE programs and are intended for use during questioning both of cooperative as well as adverse, hostile and reluctant witnesses. Actual case studies and videos bring life to the lecture material; and the program is presented by a practicing attorney with more than 35 years of experience interrogating criminal suspects.

By hosting a REID™ training program the cost savings are substantial. For example, to host our 3-Day Course on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®, the cost would be \$445 per person (a savings of \$180 per person from the rate of \$625) to attend one of our open enrollment programs. International programs may incur additional expenses. The hosting agency may also receive several free seats which further reduces the cost per person.

WE PROVIDE:

✓ **Marketing and Registration Assistance:**

We provide you with all the promotional brochures you need at no charge. Reid will also assist in the registration of all participants for the program.

✓ **Course Materials:**

Each student will receive an extensive outline manual, as well as a certificate of course completion.

✓ **Instructors:**

REID™ Courses are taught by twelve of our senior staff members; all are experts in THE REID TECHNIQUE® method with 25 to 35 years of interviewing and interrogation experience. This represents the largest and most experienced staff in the world.

✓ **Specialized Content:**

John E. Reid and Associates can custom-design any of the training programs to meet the specific needs of your audience. It has been our experience that many organizations host a REID™ training program for their staff and then market the course to their colleagues in the surrounding area. This can increase the number of free seats that a host will receive.

✓ **International Programs:**

John E. Reid and Associates has conducted numerous international training programs for a variety of sponsoring agencies throughout the world. We have translated our training course material on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® into Spanish.

If your agency is interested in hosting a John E. Reid and Associates Training Program, please contact Julie Rock at 855-479-3959 or email at jrock@reid.com for details or for any additional information that you might need.

REID™ Online Training Programs

We have developed three online training programs:

Purchase Price **\$90.00**

- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®
for Investigators**
- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®
for School Administrators**
- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®
for Criminal Justice Students**

Each program is three hours long and presented in seven parts.

The online training programs are delivered as a PowerPoint presentation with voice over, interspersed with video clips to illustrate the material. Each of the seven parts comes with a handout that is designed for note taking to enhance the learning experience, and includes a review of the material covered in each individual program. Please be sure to visit www.reid.com for additional information on details regarding discounts for multiple person purchases and use. [Please Note: No Certificate is awarded for completing the online program]

The seven programs:

- **Part One: An Overview**
- **Part Two: The Foundation for Behavior Symptom Analysis**
- **Part Three: Nonverbal Behavior**
- **Part Four: Verbal Behavior**
- **Part Five: The Structure of the Investigative Interview**
- **Part Six: REID NINE STEPS OF INTERROGATION®**
- **Part Seven: Putting it all Together**

REID™ Audio Downloads

To help investigators develop their interviewing and interrogation skills we have made all five of our audio training programs available for downloading. You can put the audio programs on your smart phone or mp3 player and listen to them at your convenience. You will also be able to view and print out the study guides that accompany each of the five audio programs.

The individual audio programs that you can download are:

- | | |
|-------------------------------------|---------|
| • Employee Theft Investigations | \$14.95 |
| • Sexual Assault Investigations | \$14.95 |
| • Child Sexual Abuse Investigations | \$14.95 |
| • Harassment Investigations | \$19.95 |
| • Telephone Interviewing Techniques | \$19.95 |



Reid Institute members receive free access to these online audio programs.

Another option we offer is

\$65.00 ANNUAL ONLINE AUDIO SUBSCRIPTION.

This subscription allows you to listen to all five of our audio training programs as often as you like (12 hours of audio programming). You will also be able to view and print out the study guides that accompany each of the five audio programs (225 pages of valuable information).

REID™ Audio Training Programs*

Listen to our senior instructors conduct interviews and interrogations using the REID BEHAVIOR ANALYSIS INTERVIEW™ and the REID NINE STEPS OF INTERROGATION® on the following audio training programs:



EMPLOYEE THEFT

- Learn how to develop interview questions and interrogation strategies for embezzlement, single incident thefts, and on-going thefts
- 3 CD set, 28-page Study Guide (110 min.)



SEXUAL ASSAULT

- Learn how to develop interview questions, interrogation strategies and profile sexual assault suspects for Acquaintance, Stranger and Gang Rapes
- Learn how to distinguish between real and fabricated claims of rapes
- 4 CD set, 52-page Study Guide (125 min.)



CHILD SEXUAL ABUSE INVESTIGATIONS

- Learn how to determine the truthfulness of alleged offenders
- Learn how to develop interviewing and interrogation strategies for child sexual abuse investigation
- 3 CD set, 28-page Study Guide (110 min.)

Program Price **\$45.00 ea.**

Reid Institute Price **\$40.00 ea.**

Download **\$14.95 ea.**

Retail Price \$50.00 ea.



TELEPHONE INTERVIEWING TECHNIQUES

- Learn how to detect deception during a phone interview
- Learn essential telephone interviewing guidelines that will improve the quality of information you elicit from the subject
- Exercises are presented at the conclusion of sections
- 4 CD set, 64-page Study Guide (180 min.)



INTERVIEWING TECHNIQUES FOR HARASSMENT INVESTIGATIONS

- Learn how to utilize and evaluate a written statement about the complaint
- Learn how to design the structure of the interview, including the use of appropriate clarifying, direct and follow-up questions
- Learn to assess the credibility of the statements made by the individuals involved.
- 3 CD set, 69-page Study Guide (180 min.)

Program Price **\$75.00 ea.**

Reid Institute Price **\$70.00 ea.**

Download **\$19.95 ea.**

Retail Price \$90.00 ea.

*Members of THE REID INSTITUTE™ receive a free audio CD program with their membership.

THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®

This training program contains **over 50 minutes of videotaped illustrations** of THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION Techniques and **over 60 pages of written material.**

- **Verbal and Non-Verbal Behavior Symptom Analysis** – evaluating posture, eye contact, grooming gestures, attitudes, response content, denials and more.
- **REID NINE STEPS OF INTERROGATION®** – a thorough discussion of each of the nine steps is presented along with video examples demonstrating the techniques.
- **REID BEHAVIORAL ANALYSIS INTERVIEW™ and the Psychology of Interviewing** – distinction between the interview and interrogation, proper interview room setting, question phraseology, investigator demeanor, establishing rapport.



DVD
Program Price **\$89.00**
Reid Institute Price **\$80.00**
Retail Price \$99.00



CD ROM
Program Price **\$45.00**
Reid Institute Price **\$40.00**
Retail Price \$50.00

REID™ REVIEW SERIES:

EMPLOYEE THEFT CASE REENACTMENT

At the end of the day, \$2,000 in cash is stolen from a deposit at a jewelry store. Two employees had immediate access to the deposit. View their interviews and determine which one stole the money. You will then see the interrogation of the guilty employee. The three videos run a total of 41 minutes.



CD-ROM

CHILD SEXUAL ABUSE CASE REENACTMENT

TWO SEPARATE CASES. View the interview and make a determination of whether or not these subjects are guilty of the sexual abuse. You will see the interrogation of the deceptive suspect(s).

CASE #1: A babysitter is accused of fondling a young boy.

CASE #2: A man is accused of sexually abusing his 11-year-old niece.

The three videos run a total of 44 minutes.



Program Price **\$45.00**
Reid Institute Price **\$40.00**
Retail Price \$50.00

HIRING THE BEST™ : INTERVIEWING FOR INTEGRITY

This 45-minute video training program and application guide is designed to offer specific procedures on how to elicit truthful information from individuals applying for positions of public trust.

Interviewers Will Learn To Identify Candidates:

- Who lied about employment history
- Who used alcohol on the job
- Who used, bought, or sold illegal drugs
- Who stole from employers
- Who broke the law, but were not caught
- Who violated the public trust

Interviewers Will Learn How To:

- Create a truth-telling environment
- Psychologically prepare an applicant to feel comfortable discussing falsifications on their applications
- Ask direct questions properly
- Evaluate a candidate's behavioral responses
- Ask follow-up questions to get the truth



DVD
Program Price **\$89.00**

Reid Institute Price **\$80.00**

Retail Price \$99.00



CD ROM

Program Price **\$45.00**

Reid Institute Price **\$40.00**

Retail Price \$50.00

HIRING THE BEST™ : VERIFYING THE APPLICATION

This 60-minute video training program provides proven interviewing techniques and strategies that will make the job of selecting new employees easier, more efficient and less costly. The program contains 60 minutes of videotaped illustrations of interviewing techniques and over 60 pages of written material that details the techniques and strategies.

PART ONE: DEVELOPING AN INTERVIEW STRATEGY

PART TWO: EVALUATING THE APPLICANT'S BEHAVIOR

PART THREE: ASKING FOLLOW-UP QUESTIONS

PART FOUR: THE ENTIRE INTERVIEW



DVD
Program Price **\$89.00**

Reid Institute Price **\$80.00**

Retail Price \$99.00



CD ROM

Program Price **\$45.00**

Reid Institute Price **\$40.00**

Retail Price \$50.00

REID™ Audio CD & CD-ROM Packages

LAW ENFORCEMENT PACKAGE 5-PACK

A \$250.00 Value for ONLY \$175.00

The package contains 5 programs:

- Audio CD on employee theft investigations
- Audio CD on sexual assault interrogations
- Audio CD on child sexual abuse investigations
- CD-ROM program on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® methods
- CD-ROM program on HIRING THE BEST™: Interviewing for Integrity

Over seven hours of training and over 200 pages of text material.

Each course-program comes with its own study guide that expands on and reinforces the material.

Program Price **\$175.00**
Reid Institute Price **\$160.00**
Retail Price **\$199.00**



PRIVATE SECTOR PACKAGE

A \$195.00 Value for ONLY \$145.00

The package includes:

- Employee Theft 3-CD set (audio) with E-book Study Guide
- Interviewing Techniques for Harassment Investigations 3-CD set (audio) with E-book Study Guide
- THE REID TECHNIQUE OF HIRING THE BEST™ for hiring job applicants CD-ROM

This all-inclusive package includes an excellent review of THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® program. The Employee Theft CD contains a special CD of the REID NINE STEPS OF INTERROGATION® program.

You will also receive the Harassment CD that teaches how to conduct the interview of a complainant and respondent. Portions of 22 real life harassment interviews are presented to illustrate the principles. A full description of these programs can be found in the previous pages of this catalog.

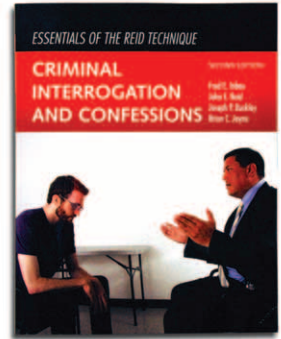
Program Price **\$145.00**
Reid Institute Price **\$135.00**
Retail Price **\$175.00**



ESSENTIALS OF THE REID TECHNIQUE – 2ND EDITION

*By Fred E. Inbau, John E. Reid, Joseph P. Buckley
and Brian Jayne*

The updated second edition of the best-selling Essentials of THE REID TECHNIQUE: Criminal Interrogation and Confessions teaches readers how to identify and interpret verbal and nonverbal behaviors of both deceptive and truthful people, and how to move toward obtaining solid confessions from guilty persons using THE REID TECHNIQUE® methods. THE REID TECHNIQUE is built around basic psychological principles and presents interrogation as an easily understood nine-step process. Separated into two parts, What You Need to Know About Interrogation and Employing the REID NINE STEPS OF INTERROGATION®, this book will help readers understand the effective and proper way that a suspect should be interrogated and the safeguards that should be in place to ensure the integrity of the confession.



Paperback, 214 pages

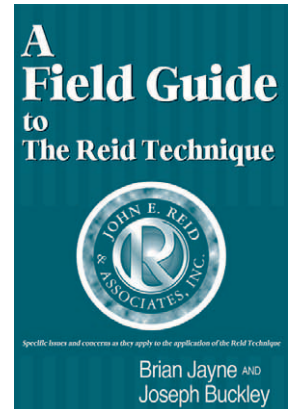
Program Price **\$85.00**
Reid Institute Price **\$80.00**
Retail Price \$100.00

A FIELD GUIDE TO THE REID TECHNIQUE

By Brian Jayne & Joseph Buckley

This reference text offers detailed information applying THE REID TECHNIQUE® to unique and specific issues encountered during the course of an investigation.

- **Chapter 1 Overview Of THE REID TECHNIQUE**
- **Chapter 2 Factual Analysis**
- **Chapter 3 Interview Room Setting and Environment**
- **Chapter 4 Basic Interviewing Procedures**
- **Chapter 5 Behavior Symptom Analysis**
- **Chapter 6 Psychological Aspects of Detection of Deception**
- **Chapter 7 Specialized Interviewing Techniques**
- **Chapter 8 REID NINE STEPS OF INTERROGATION®**
- **Chapter 9 Legal Aspects of Interviewing and Interrogation**
- **Chapter 10 False Confession Issues**
- **Chapter 11 Best Practices of THE REID TECHNIQUE®**
- **Chapter 12 Miscellaneous Topics**



Paperback, 428 pages

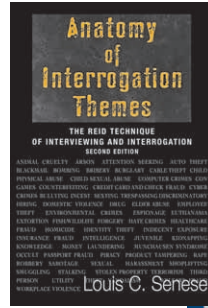
Program Price **\$45.00**
Reid Institute Price **\$40.00**
Retail Price \$50.00

ANATOMY OF INTERROGATION THEMES, 2ND EDITION

THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®

By Louis C. Senese

As times change, so do the types of crimes and methodology to obtain the truth from the offender. The most difficult aspect of the interrogation is Theme Development - this book will help you select the most effective themes to secure a legally acceptable confession. The 344 pages of the 2nd edition contain over 3,000 interrogation themes addressing over 70 offenses in addition to including an outstanding overview of the REID BEHAVIORAL ANALYSIS INTERVIEW™ and detailed description of the REID NINE STEPS OF INTERROGATION®. A definitive “field manual” for all investigators - law enforcement, military, intelligence and security personnel.



Also in Spanish

Paperback, 344 pages

Program Price **\$20.00**

Reid Institute Price **\$18.00**

Retail Price \$20.00 ea.

HOW TO IDENTIFY, INTERVIEW AND MOTIVATE CHILD ABUSE OFFENDERS TO TELL THE TRUTH (2ND EDITION)

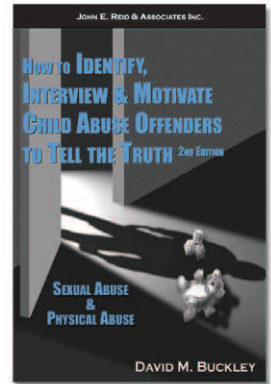
By David M. Buckley

“This book is the quintessential guide to identifying, interviewing and interrogating child abuse offenders. Mr. Buckley is a true expert and the depth and quality of his instruction is unprecedented. I would recommend this book to anyone in this particular field of work.”

Jessica Marie Hill, Sergeant – Wicomico County Sheriff Office

Part One consists of eight extensive interviews of convicted male and female child abuse offenders. These interviews will provide investigators with a unique insight into the mind of the offender. Offenders explain in detail how they selected, groomed and isolated their victims, justified their abusive behavior and the tactics they used to manipulate their victims and their care-givers.

Part Two will discuss the common behavior patterns and characteristics of child abuse offenders and how interviewers can use this information to develop proper interview questions and interrogation strategies.



Paperback, 288 pages

Program Price **\$20.00**

Reid Institute Price **\$18.00**

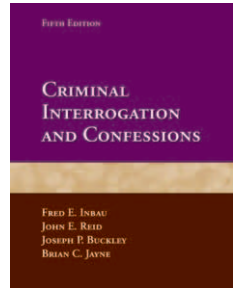
Retail Price \$25.00

CRIMINAL INTERROGATIONS AND CONFESSIONS – 5TH EDITION

By Fred E. Inbau, John E. Reid, Joseph P. Buckley and Brian Jayne

Criminal Interrogations and Confessions, Fifth Edition (2011) presents THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® methods and is the standard text used in the field. The text contains updated photographs throughout to illustrate behavior symptoms; the proper room setting and positioning; as well as the placement of electronic recording equipment. Every chapter of the text includes updated information:

- **Chapter 9 (Behavior Symptom Analysis)** contains new research that has been conducted on the efficacy of behavior symptom analysis, as well as building for the reader the behavioral model of the truthful individual versus the subject who is withholding or fabricating relevant information.
- **Chapters 7 through 12** discuss in detail how to build the investigative interview, including the proper use of both investigative and behavior provoking questions, as well as guidelines for evaluating the credibility of allegations, and the proper use of follow-up and bait questions.
- **Chapter 15 (Distinguishing between True and False Confessions)** has been updated to include new cases throughout and contains two new sections: "The Issue of False Confessions in the Courtroom - The Testimony of Expert Witnesses" and "The Issue of False Confessions in the Courtroom - Court Decisions."
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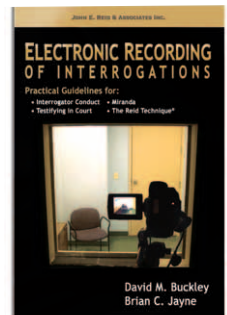
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