

John E. Reid and Associates, Inc.



Presents

THE REID TECHNIQUE OF
INTERVIEWING AND INTERROGATION®

AND

THE ADVANCED COURSE ON
THE REID TECHNIQUE OF
INTERVIEWING AND INTERROGATION®

2010

“Investigators spend their entire career trying to acquire and develop the skills we teach in our seminars.”

If it doesn't say
“The Reid Technique®,”
it's not
*John E. Reid and
Associates, Inc.*

JRA

209 WEST JACKSON BLVD. SUITE 400
CHICAGO, IL 60606
800-255-5747
312-583-0700
WWW.REID.COM

General Seminar **JRA** Information

Seminar Hours

Sessions will begin promptly at 8:30 a.m. and end at 3:30 p.m. On the first day of the seminar, final registration will be held from 8:00-8:30 a.m.

Hotel Accommodations

As a convenience to participants, a limited block of rooms is typically held and made available at a reduced rate by the hotel providing the seminar site. Room reservations should be made at least **four weeks in advance** of the seminar. Call the hotel and inform the reservations clerk that you are attending the John E. Reid seminar. This is necessary to qualify for the special rate. If you work for a government agency, you may also qualify for a special rate. Be sure to inquire with the hotel. If you are unable to obtain accommodations at the seminar hotel, please contact the hotel or motel of your choice.

The Training Manual

You will receive a 144-page training manual that contains extensive information on the topics taught at the seminar, as well as detailed material including:

- Evaluating Response Content in a Written Statement
- Cognitive Interviewing Techniques
- Asking Investigative Questions During an Interview to Assess Credibility
- A Scripted Behavior Analysis Interview for Future Reference
- An Article Entitled "Maintaining the Integrity of a Confession" (which offers testimony guidelines)
- Confession Admissibility Issues and False Confession Factors

Annual Reid Conference for Investigative Training

Every fall John E. Reid and Associates offers a three-day Investigative Training Conference featuring nationally known speakers on a variety of topics. Be sure to check our web site www.reid.com for the dates and details of the conference.

Seminar Fees

Seminar fees do not include hotel accommodations. Check should be made payable to John E. Reid and Associates, Inc. Written confirmation will be sent following receipt of your enrollment form. Cancellations will be honored, and registrations may be transferred from one seminar to another when necessary.

Group Rates

A group rate is available to any organization or agency sending three or more persons to a Reid seminar on the same date in the same location. The seminar fee can be reduced by \$25-\$100 per person (Please see seminar fee schedule below).

Reid Discount Programs

Reid offers several discount programs: The Reid Consortium is a discount program designed for employers and agencies; the Reid Preferred Group of Associations (RPGA) is a discount program designed for professional associations; and the GSA Contract offers reduced pricing for all federal agencies. For more information visit www.reid.com.

2010 Seminar Fees

Individual/Group Rates:

3-Day Course Fee:

1-2 people.....\$605 per person
 3-4 people.....\$580 per person
 5 or more people.....\$505 per person

See Combined 4-Day course for additional discounts.

1-Day Advanced Course Fee:

1-2 people.....\$305 per person
 3-4 people.....\$285 per person
 5 or more people.....\$255 per person

Combined 4-Day Course Fee:

1-2 people.....\$805 per person
 3-4 people.....\$705 per person
 5 or more people.....\$605 per person

The General Services Administration (GSA) awarded a Federal Supply Schedule contract to John E. Reid & Associates, Inc. Our contract number is GS-02F-0164P.

If You Would Like Periodic Updates ...

regarding Reid events and materials including Interviewing and Interrogation Updates, Investigator Tips, notifications regarding new publications/training materials and local seminar notices, complete the brief online form at www.reid.com. Select the 'click here to be included on our mailing list' hyperlink located at the bottom of the Reid homepage.

The Reid Technique of Interviewing and Interrogation[®] Registration Form

Please register me for the following Reid Seminar(s)

City _____ Date _____
 Name _____ Title _____
 Name _____ Title _____
 Department/Company _____
 Address _____
 City _____ State _____ Zip _____
 Phone () _____ Fax () _____
 Email: _____

Payment Information: Amount Due: \$ _____

Bill Me Check Enclosed
 Visa MasterCard P.O.# _____
 Discover American Express Card Expires

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

--	--	--	--	--	--	--	--	--	--

Signature (if charging) _____

Register On-Line: www.reid.com
 Fax Today: 312-583-0701
 Mail Today: John E. Reid and Associates, Inc.
 Attn: Seminar Division
 209 West Jackson Boulevard, Suite 400
 Chicago, IL 60606

Call for More Info: 312-583-0700 or 1-800-255-5747

3-Day Course **JRA** Seminar Topics

Interview and Interrogation Preparation

The style, appearance and approach of the successful interviewer and interrogator will be covered, as will the room settings conducive to these activities.

Behavior Symptoms

Differences in verbal and nonverbal behavior between innocent and deceptive persons often can be observed, and are thus indicative of whether or not a suspect is telling the truth. A guilty suspect makes a conscious decision to resist your effort to get at the truth. In trying to maintain a structure of verbal lies, however, that suspect most often develops internal conflicts and tensions which manifest themselves in nonverbal behavior.

Thus, body movements, facial expressions, eye contact, attitudes, posture and grooming gestures can indicate whether the subject is telling the truth or lying.

Nonverbal indicators can also be used to determine whether the suspect under interrogation is listening, maintaining a defiant attitude or is ready to confess. You will learn how to observe and assess critical behavior symptoms and use those assessments to determine whether to move on to the next step of the interrogation.

Reid® Behavioral Analysis Interview (B.A.I.)

The information developed through use of the standard investigative questions of "who," "what," "when" and "how" is often not adequate — even in combination with physical evidence — to identify the wrongdoer.

The Reid Behavioral Analysis Interview is a technique that uses a structured set of non-accusatory behavior-provoking questions developed as a result of many thousands of interviews. The B.A.I. makes it easier to determine whether the suspect is telling the truth about involvement in the matter under investigation, and is flexible enough to be used in cases ranging from employee theft to homicide.

The Reid Nine Steps of Interrogation®

The nine step approach to a successful interrogation has been developed by John E. Reid and Associates through extensive research and practical experience over a period of 60 years. Because of the subject's importance, approximately half the classroom time in the seminar is devoted to the interrogation process and detailed examination of each of the nine steps. They are summarized below.

The Reid Technique Nine Steps of Interrogation

STEP 1 *The Positive Confrontation*

By accusing the suspect at the outset, the interrogator immediately establishes an atmosphere of confidence, and is also able to observe and evaluate the suspect's reaction to being accused. As part of the same step, the interrogator neutralizes the suspect's reaction by moving from a dominating and accusatory position to one of understanding.

STEP 2 *Theme Development*

Obtaining an admission of guilt from the suspect is easier if the suspect is given the opportunity to couple that admission with a reason or excuse that helps to preserve some of his or her self-respect. Most suspects have either minimized their actions ("The company has plenty of money... this small amount will never be missed.") or justified them ("My family really needs this."). For this reason, a successful interrogator develops "themes" or reasons that allow the suspect to salvage self-respect while confessing.

STEP 3 *Handling Denials*

Before a suspect can become attentive to theme development and confess guilt, they must be stopped from continuing to deny involvement. Recognition and forestalling of denial is covered in this step, as is handling of situations where denials cannot be stopped.

STEP 4 *Overcoming Objections*

The difference between denials and objections (excuses) is discussed in this step, along with the reasons why suspects offer objections. Techniques for overcoming a guilty suspect's objections and moving toward a confession are explained.

STEP 5 *Procuring and Retaining the Suspect's Attention*

Any suspect who is going to confess moves from using offensive tactics (denials of objections) to a defensive mode where they become quiet and begin to listen. It is at this point where physical closeness and verbal techniques used by the interviewer are methods for acquiring and maintaining a suspect's attention.

STEP 6 *Handling the Suspect's Passive Mood*

In this step, methods of recognizing that the suspect has "given up" and is ready to confess are described. This step also covers focussing of the general theme onto one or two essential elements that will stimulate the confession.

STEP 7 *Presenting an Alternative Question*

To obtain the first admission of guilt from the suspect, a question with only two possible answers (either of which is incriminating) is asked. In this step, the development and presentation of such questions is covered, as is the matter of recognizing when a deceptive subject has accepted one of the alternatives.

STEP 8 *Detailing the Offense*

Corroboration of an admission of guilt is obtained through details of the offense supplied by the suspect. Techniques for encouraging revelation of such details are presented, along with methods of correcting discrepancies in the suspect's story and ways of resolving other crimes the suspect may have committed.

STEP 9 *Elements of Oral and Written Statements*

Proper handling of the suspect's oral statements and the reductions of such statements to a written, typed or recorded confession is a major emphasis of this step. Also covered are the essential elements of a statement that help to establish its truthfulness and voluntary nature.

The U.S. Supreme Court has referenced our company and book as examples of law enforcement resources offering proper training.

Missouri vs. Siebert

Advanced Course **JRA** Seminar Topics

Stages of Interrogation

Most unsuccessful interrogations are a result of the interrogator's inability to move the guilty suspect from one stage of the interrogation to the other. We have defined three distinct stages of the interrogation that may give an interrogator problems: defiant stage, neutral stage and acceptance stage.

Defiant Stage

Some guilty suspects feel that if they continue to deny, sooner or later the interrogator will give up. The suspect at this point is verbally denying and nonverbally is very defensive. Unless the interrogator can move the suspect out of this defiant stage, a confession will not be obtained. This section of the seminar will address seven proven tactics to move suspects out of the defiant stage.

Neutral Stage

Guilty suspects in this phase of an interrogation feel that if they tune out the interrogator, he or she sooner or later will give up interrogating them. Suspects in this phase of an interrogation are really not fighting the interrogator with strong denials but are merely tuning the interrogator out. This section of the seminar will discuss four proven techniques used by the Reid staff to move the suspect into listening to the interrogator's themes.

Acceptance Stage

Sometimes an interrogator has the suspect very close to confessing but can't move them over the edge to get that acknowledgment of guilt. In this section, the Reid instructors will give three specific techniques which will dramatically increase admissions of guilt.

Profiling Suspects for Interrogation

People that commit crimes do so to fulfill certain needs — once the interrogator knows what needs were fulfilled, he can now pinpoint themes which will trigger the confession.

What needs were satisfied is based upon the case facts, evidence and results of the interview — types of needs that will be thoroughly discussed are:

- Real need crimes
- Impulse need crimes
- Esteem need crimes
- Lifestyle need crimes

The Advanced Seminar will also address the following specific problem areas for some but not all interrogations:

- Juvenile interrogations
- Interrogation regarding guilty knowledge
- Playing one suspect against another
- Interrogation on multiple crimes

You'll Learn:

- How to psychologically profile suspects for the interrogation
- Seven ways to get defiant suspects to listen to you
- How to improvise tactics when the nine steps aren't working
- How to address consequences openly with suspects whose fear of punishment outweighs the anxiety to confess
- Nine ways to change the suspect's perception of the interrogator by using bonding statements
- Four ways to lead a suspect more quickly to an admission when they are neutral, or have tuned you out
- How to reverse the suspect's own defensive tactics to elicit a confession
- Three tactics to get suspects to confess when alternatives have not worked
- How to use procedures of evidence implication as an interrogational strategy

Who Should Attend The Advanced Course

Attendance at the advanced seminar is for those individuals who have completed the 3-Day Seminar on The Reid Technique of Interviewing and Interrogation.®

Why Should I Attend the Advanced Course

- Excellent interrogators are not born, but are a result of hard work and proper training. The advanced seminar will increase your confession rate.
- You will learn tactics and techniques you did not receive in the 3-Day Reid Seminar that many times make the difference between getting the confession and failing.
- You will continue to be on the cutting edge of the most sophisticated and updated material on interrogation offered anywhere.
- You will receive the training from instructors who work for Reid and are considered to be some of the best interrogators in the world, as well as top-notch instructors.
- All material will be backed up with videotapes of actual interrogations conducted by the Reid staff.

3-DAY INTERVIEW & INTERROGATION SEMINAR PROGRAMS

JANUARY			
* 5-7	San Diego CA	Sheraton Suites at Symphony Hall	(619) 696-9800
*5-7	Morrisville NC	Hilton Garden Inn Raleigh -Durham Airport	(919) 840-8088
*11-13	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
*11-13	Indianapolis IN	Hyatt Regency	(317) 616-6073
*12-14	Council Bluffs IA	Harrah's Hote	(712) 329-6000
*19-21	Columbus OH	Hyatt Regency Columbus	(614) 463-1234
*19-21	Baltimore MD	Holiday Inn-Inner Harbor	(410) 685-3500
*19-21	Miami FL	Hyatt Regency Coral Gables	(305) 441-1234
*25-27	Lexington KY	Marriott Griffin Gate Resort	(859) 231-5100
*25-27	Oak Brook IL	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
*26-28	Washington DC	Westin Washington	(202) 429-1700
*26-28	Denver CO	Homewood Suites Denver Airport	(303) 371-4555

FEBRUARY			
*2-4	Atlanta GA	Atlanta Marriott Downtown	(404) 688-8600
*2-4	Anaheim CA	Disneyland Hotel	(714) 778-6600
*8-10	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
*8-10	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
*8-10	Atlantic City NJ	Trump Taj Mahal	(609) 449-1000
*15-17	Las Vegas NV	Harrah's	(702) 369-5000
*16-18	Boston MA	Hilton Boston Logan Airport	(617) 568-6720
*23-25	Memphis TN	Fogelman Executive Conf Center	(901) 678-5410
*23-25	New York NY	The Midtown Executive Club	(212) 354-6400

MARCH			
*1-3	Florence IN	Belterra Casino Resort and Spa	(812) 427-7777
*2-4	Charlotte NC	Marriott Executive Park	(704) 527-9650
*2-4	Nashville TN	Radisson Hotel	(615) 889-9090
*9-11	Houston TX	Hilton Houston Southwest	(713) 977-7911
*9-11	Little Rock AR	Holiday Inn Presidential	(501)-375-2100
*9-11	Portsmouth VA	Renaissance Portsmouth Hotel	(757) 673-3000
*15-17	Anchorage AK	Embassy Suites	(907) 332-7000
*15-17	Southgate MI	Holiday Inn	(734) 283-4400
*15-17	Kansas City MO	Kansas City Marriott	(816) 421-6800
*23-25	Cleveland OH	NASA John H Glenn Research Center	(216) 433-3033
*29-31	Minneapolis MN	Embassy Suites Minneapolis Brooklyn Center	(763) 560-2700
*30-April 1	San Francisco CA	Club Quarters Hotel SF	(415) 268-3966
*29-31	Philadelphia PA	Four Points Sheraton Philadelphia Center	(215) 496-2700

APRIL			
*6-8	Midway UT	Homestead Resort	(435) 654-1102
*6-8	Orlando/LBV FL	Buena Vista Palace	(866) 397-6516
*6-8	San Antonio TX	Hilton Airport San Antonio	(210) 340-6060
*12-14	New Orleans LA	Hilton New Orleans Riverside	(504) 561-0500
*12-14	Chicago/Oakbrook IL	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
*13-15	Jacksonville FL	Wyndham Riverwalk Hotel	(904) 396-5100
*19-21	New York NY	The Midtown Executive Club Quarters	(212) 354-6400
*20-22	Colorado Springs CO	Embassy Suites	(719) 599-9100
*20-22	Washington DC	Westin Washington	(202) 429-1700
*26-28	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
*27-29	Anaheim CA	Disneyland Hotel	(714) 778-6600
*27-29	Ellicott City MD	Turf Valley Resort	(410) 465-1500

MAY			
*4-6	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
*4-6	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
*11-13	Indianapolis IN	Hyatt Regency	(317) 616-6073
*17-19	Las Vegas NV	Harrah's	(702) 369-5000
*17-19	Cincinnati OH	Cincinnati Police Academy	(513) 357-7552
*17-19	Moon Township PA	Doubletree Hotel Pittsburgh Airport	(412) 329-1400
*24-26	Atlanta GA Atlanta	Marriott Downtown	(404) 688-8600
*24-26	Albuquerque NM	Embassy Suites Albuquerque	(505) 245-7100

JUNE			
*1-3	Southgate MI	Holiday Inn	(734) 283-4400
*8-10	Boston MA	Hilton Boston Financial District	(617) 556-0006
*8-10	Kansas City MO	Kansas City Marriott	(816) 421-6800
*8-10	El Paso TX	Embassy Suites El Paso	(915) 779-6222
*14-16	Honolulu HI	Hilton Hawaiian Village	(808) 949-4321
*21-23	Eagle River WI	Chanticleer	(715) 479-4486
*28-30	Nashville TN	Radisson Hotel	(615) 889-9090
*28-30	Baltimore MD	Holiday Inn-Inner Harbor	(410) 685-3500

3-DAY INTERVIEW & INTERROGATION SEMINAR PROGRAMS

JULY			
*6-8	Orlando/LBV FL	Buena Vista Palace	(866) 397-6516
*6-8	Tucson AZ	Four Points Tucson University Plaza	(520) 327-7341
*6-8	Fort Collins CO	Hilton	(970) 482-2626
*12-14	Chicago IL	Willis Tower/Metropolitan Club	(312) 993-2500
*12-14	Houston TX	Hilton Houston Southwest	(713) 977-7911
*19-21	Washington DC	Westin Washington	(202) 429-1700
*19-21	Las Vegas NV	Harrah's	(702) 369-5000
*20-22	New York NY	The Midtown Executive Club Quarters	(212) 354-6400
*26-28	Miami FL	Hyatt Regency Coral Gables	(305) 441-1234
*27-29	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155

AUGUST			
*3-5	Anaheim CA	Disney's Paradise Pier Hotel	(714) 999-0990
*10-12	San Diego CA	Sheraton Suites at Symphony Hall	(619) 696-9800
*10-12	Tallahassee FL	Killearn Country Club	(850) 893-2186
*16-18	Boulder CO	Marriott Boulder	(303) 440-8877
*16-18	Indianapolis IN	Hyatt Regency	(317) 616-6073
*23-25	Atlanta GA	Atlanta Marriott Downtown	(404) 688-8600
*30- Sept1	Saint Louis MO	Crowne Plaza St. Louis	(314) 621-8200
*31-Sept 2	Portsmouth VA	Renaissance Portsmouth Hotel	(757) 673-3000
*31-Sept 2	Kansas City MO	Kansas City Marriott	(816) 421-6800

SEPTEMBER			
*7-9	Portland OR	Red Lion Hotel	(503) 235-2100
*7-9	Michigan City IN	Blue Chip Casino & Hotel	(219) 879-7711
8-10	Moon Township PA	Doubletree Hotel Pittsburgh Airport	(412) 329-1400
*13-15	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
*14-16	Boston/Newton MA	Hilton Boston Financial District	(617) 556-0006
*20-22	Chicago/Itasca IL	Westin Chicago NW	(630) 773-4000
*21-23	Cleveland OH	NASA John H Glenn Research Center	(216) 433-3033
*21-23	Denver CO	Homewood Suites Denver Airport	(303) 371-4555
*27-29	New Orleans LA	Hilton New Orleans Riverside	(504) 561-0500
*27-29	Philadelphia PA	Four Points Sheraton Philadelphia City Center	(215) 496-2700
*27-29	Minneapolis MN	The Marquette	(612) 333-4545

OCTOBER			
*4-6	Las Vegas NV	Harrah's	(702) 369-5000
*4-6	Baltimore/Ellicott City MD	Turf Valley Resort	(410) 465-1500
*12-14	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
*12-14	New York NY	The Midtown Executive Club	(212) 354-6400
*18-20	Nashville TN	Radisson Hotel	(615) 889-9090
*18-20	Austin TX	Embassy Suites Central Austin	(512) 454-8004
*19-21	Atlantic City NJ	Trump Taj-Mahal	(609) 449-1000
*25-27	Los Angeles CA	Westin Bonaventure Hotel	(213) 612-4761
*26-28	Milwaukee WI	Hilton Inn	(414) 962-6040
*26-28	Indianapolis IN	Hyatt Regency	(317) 616-6073
*26-28	Albuquerque NM	Embassy Suites Albuquerque	(505) 245-7100

NOVEMBER			
*1-3	Columbus OH	Hyatt Regency	(614) 463-1234
*2-4	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
*2-4	Houston TX	Hilton Houston Southwest	(713) 977-7911
*8-10	Colorado Springs CO	Embassy Suites	(719) 599-9100
*8-10	San Francisco CA	Club Quarters Hotel SF	(415) 268-3966
*8-10	San Diego CA	Sheraton Suites Symphony Hall	(619) 696-9800
*15-17	Chicago-Oak Brook	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
*15-17	Southgate MI	Holiday Inn	(734) 283-4400
*16-18	Washington DC	Westin Washington	(202) 429-1700
*16-18	Kansas City MO	Kansas City Marriott	(816) 421-6800
22-24	Orlando/LBV FL	Buena Vista Palace	(866) 397-6516
*29-Dec 1	Boston MA	Hilton Boston Financial District	(617) 556-0006
*30-Dec 2	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
*30-Dec 2	San Antonio TX	Hilton Airport San Antonio	(210) 340-6060
*30-Dec 2	Minneapolis MN	Embassy Suites Minneapolis Brooklyn Center	(763) 560-2700

DECEMBER			
*6-8	Cincinnati OH	Cintas Center Xavier University	(513) 745-3222
*6-8	Charleston SC	Doubletree Guest Suites	(843) 577-2644

1-DAY ADVANCED INTERVIEW & INTERROGATION SEMINARS CONT.

1-DAY ADVANCED INTERVIEW & INTERROGATION SEMINARS CONT.

JANUARY

8	San Diego CA	Sheraton Suites at Symphony Hall	(619) 696-9800
8	Morrisville NC	Hilton Garden Inn Raleigh-Durham Airport	(919) 840-8088
14	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
14	Indianapolis IN	Hyatt Regency	(317) 616-6073
15	Council Bluffs IA	Harrah's Hotel	(712) 329-6000
22	Columbus OH	Hyatt Regency Columbus	(614) 463-1234
22	Baltimore MD	Holiday Inn-Inner Harbor	(410) 685-3500
22	Miami FL	Hyatt Regency Coral Gables	(305) 441-1234
28	Lexington KY	Marriott Griffin Gate Resort	(859) 231-5100
28	Oak Brook IL	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
29	Washington DC	Westin Washington	(202) 429-1700
29	Denver CO	Homewood Suites Denver Airport	(303) 371-4555

FEBRUARY

5	Atlanta GA	Atlanta Marriott Downtown	(404) 688-8600
5	Anaheim CA	Disneyland Hotel	(714) 778-6600
11	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
11	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
11	Atlantic City NJ	Trump Taj Mahal	(609) 449-1000
18	Las Vegas NV	Harrah's	(702) 369-5000
19	Boston MA	Hilton Boston Logan Airport	(617) 568-6720
26	Memphis TN	Fogelman Executive Conf Center	(901) 678-5410
26	New York NY	The Midtown Executive Club	(212) 354-6400

MARCH

5	Charlotte NC	Marriott Executive Park	(704) 527-9650
5	Florence IN	Belterra Casino Resort and Spa	(812) 427-7777
5	Nashville TN	Radisson Hotel	(615) 889-9090
12	Houston TX	Hilton Houston Southwest	(713) 977-7911
12	Little Rock AR	Holiday Inn Presidential	(501)-375-2100
12	Portsmouth VA	Renaissance Portsmouth Hotel	(757) 673-3000
18	Anchorage AK	Embassy Suites	(907) 332-7000
18	Southgate MI	Holiday Inn	(734) 283-4400
18	Kansas City MO	Kansas City Marriott	(816) 421-6800
26	Cleveland OH	NASA John H Glenn Research Center	(216) 433-3033

APRIL

1	Minneapolis MN	Embassy Suites Minneapolis Brooklyn Center	(763) 560-2700
1	Philadelphia PA	Four Points Sheraton Philadelphia Center	(215) 496-2700
2	San Francisco CA	Club Quarters Hotel SF	(415) 268-3966
9	Midway UT	Homestead Resort	(435) 654-1102
9	Orlando/LBV FL	Buena Vista Palace	(866) 397-6516
9	San Antonio TX	Hilton Airport San Antonio	(210) 340-6060
15	New Orleans LA	Hilton New Orleans Riverside	(504) 561-0500
15	Chicago/Oakbrook IL	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
16	Jacksonville FL	Wyndham Riverwalk Hotel	(904) 396-5100
22	New York NY	The Midtown Executive Club Quarters	(212) 354-6400
23	Colorado Springs CO	Embassy Suites	(719) 599-9100
23	Washington DC	Westin Washington	(202) 429-1700
29	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
30	Anaheim CA	Disneyland Hotel	(714) 778-6600
30	Ellicott City MD	Turf Valley Resort	(410) 465-1500

MAY

7	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
7	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
14	Indianapolis IN	Hyatt Regency	(317) 616-6073
20	Las Vegas NV	Harrah's	(702) 369-5000
20	Cincinnati OH	Cincinnati Police Academy	(513) 357-7552
20	Moon Township PA	Doubletree Hotel Pittsburgh Airport	(412) 329-1400
27	Atlanta GA	Atlanta Marriott Downtown	(404) 688-8600
27	Albuquerque NM	Embassy Suites Albuquerque	(505) 245-7100

JUNE

4	Southgate MI	Holiday Inn	(734) 283-4400
11	Boston MA	Hilton Boston Financial District	(617) 556-0006
11	Kansas City MO	Kansas City Marriott	(816) 421-6800
11	El Paso TX	Embassy Suites El Paso	(915) 779-6222
17	Honolulu HI	Hilton Hawaiian Village	(808) 949-4321
24	Eagle River WI	Chanticleer	(715) 479-4486

JULY

1	Nashville TN	Radisson Hotel	(615) 889-9090
1	Baltimore MD	Holiday Inn-Inner Harbor	(410) 685-3500
9	Orlando/LBV FL	Buena Vista Palace	(866) 397-6516

JULY CONTINUED

9	Tucson AZ	Four Points Tucson University Plaza	(520) 327-7341
9	Fort Collins CO	Hilton	(970) 482-2626
15	Chicago IL	Willis Tower/Metropolitan Club	(312) 993-2500
15	Houston TX	Hilton Houston Southwest	(713) 977-7911
22	Washington DC	Westin Washington	(202) 429-1700
22	Las Vegas NV	Harrah's	(702) 369-5000
23	New York NY	The Midtown Executive Club Quarters	(212) 354-6400
29	Miami FL	Hyatt Regency Coral Gables	(305) 441-1234
30	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155

AUGUST

6	Anaheim CA	Disney's Paradise Pier Hotel	(714) 999-0990
13	San Diego CA	Sheraton Suites at Symphony Hal	(619) 696-9800
13	Tallahassee FL	Killearn Country Club	(850) 893-2186
19	Boulder CO	Marriott Boulder	(303) 440-8877
19	Indianapolis IN	Hyatt Regency	(317) 616-6073
26	Atlanta GA	Atlanta Marriott Downtown	(404) 688-8600

SEPTEMBER

2	Saint Louis MO	Crowne Plaza St. Louis	(314) 621-8200
3	Portsmouth VA	Renaissance Portsmouth Hotel	(757) 673-3000
3	Kansas City MO	Kansas City Marriott	(816) 421-6800
10	Portland OR	Red Lion Hotel	(503) 235-2100
10	Michigan City IN	Blue Chip Casino & Hotel	(219) 879-7711
17	Boston/Newton MA	Hilton Boston Financial District	(617) 556-0006
16	Dallas TX	Doubletree Dallas – Market Center	(214) 741-7481
24	Cleveland OH	NASA John H Glenn Research Center	(216) 433-3033
24	Denver CO	Homewood Suites Denver Airport	(303) 371-4555
23	Chicago/Itasca IL	Westin Chicago NW	(630) 773-4000
30	New Orleans LA	Hilton New Orleans Riverside	(504) 561-0500
30	Philadelphia PA	Four Points Sheraton Philadelphia City Center	(215) 496-2700
30	Minneapolis MN	The Marquette	(612) 333-4545

OCTOBER

7	Las Vegas NV	Harrah's	(702) 369-5000
7	Baltimore /Ellicott City MD	Turf Valley Resort	(410) 465-1500
15	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
15	New York NY	The Midtown Executive Club	(212) 354-6400
21	Nashville TN	Radisson Hotel	(615) 889-9090
21	Austin TX	Embassy Suites Central Austin	(512) 454-8004
22	Atlantic City NJ	Trump Taj-Mahal	(609) 449-1000
28	Los Angeles CA	Westin Bonaventure Hotel	(213) 612-4761
29	Milwaukee WI	Hilton Inn	(414) 962-6040
29	Indianapolis IN	Hyatt Regency	(317) 616-6073
29	Albuquerque NM	Embassy Suites Albuquerque	(505) 245-7100

NOVEMBER

4	Columbus OH	Hyatt Regency	(614) 463-1234
5	Seattle/Lynnwood WA	Lynnwood Convention Center	(425) 778-7155
5	Houston TX	Hilton Houston Southwest	(713) 977-7911
11	Colorado Springs CO	Embassy Suites	(719) 599-9100
11	San Francisco CA	Club Quarters Hotel SF	(415) 268-3966
11	San Diego CA	Sheraton Suites Symphony Hall	(619) 696-9800
18	Chicago-Oak Brook	Doubletree Hotel Chicago-Oak Brook	(630) 472-6000
18	Southgate MI	Holiday Inn	(734) 283-4400
19	Washington DC	Westin Washington	(202) 429-1700
19	Kansas City MO	Kansas City Marriott	(816) 421-6800

DECEMBER

2	Boston MA	Hilton Boston Financial District	(617) 556-0006
3	Tempe AZ	The Buttes Resort Marriott	(602) 225-9000
3	San Antonio TX	Hilton Airport San Antonio	(210) 340-6060
3	Minneapolis MN	Embassy Suites Minneapolis Brooklyn Center	(763) 560-2700
9	Cincinnati OH	Cintas Center Xavier University	(513) 745-3222
9	Charleston SC	Doubletree Guest Suites	(843) 577-2644

* 4-day Combined Program (3-day followed by 1-day advanced)

www.reid.com • 800-255-5747